

NAFISEH MIRLOHI, CFA® CHARTERHOLDER

WORK HISTORY

Director (Board Member)

GIF Fund SP – Iran - 2024-Present

- Oversee all executive functions for the Fund, ensuring seamless operations and strict compliance with regulatory standards.
- Manage key relationships with legal advisors, auditors, and investment advisor, facilitating smooth fund operations

Director of Strategic Planning

Toranj Capital– Iran - 2024-Present

- Established key performance indicators (KPIs) for asset management, market making, and sales divisions of six ETFs, driving improved performance tracking and accountability.
- Delivered regular KPI reports, highlighting critical issues to the board, leading to timely corrective actions and enhanced operational efficiency.
- Developed and executed the FY2024 budget, effectively aligning financial resources with strategic objectives.
- Leading a project to create a real-time dashboard for the board, enabling instant access to vital performance metrics and fostering data-driven decision-making.

Investment Operation Manager

Toranj Capital– Iran - 2022-2024

- Led the creation and implementation of an in-house platform that streamlined order generation and reporting, significantly enhancing the efficiency of separately managed accounts.
- Evaluated and implemented algorithmic trading solutions, optimizing market-making operations and boosting trading efficiency.
- Developed a refined process for selecting and managing brokerage counterparties, improving operational efficiency and minimizing risk exposure.
- Initiated the formation of a compliance committee, ensuring adherence to regulatory standards and best practices.
- Negotiated strategic agreements with brokerage firms, securing over \$14 million in credit lines for managed funds, directly contributing to the company's financial stability.
- Documented and improved operational procedures for separately managed accounts, ensuring seamless collaboration across sales, accounting, trading, risk, and reporting teams.
- Collaborated with cross-functional teams to overhaul market-making and account management contracts, enhancing service delivery and client satisfaction.

Research and Development Manager

Pishro Pars– Iran - 2021-2022

- Led the development of a multi-criteria weighted ranking system, automating stock selection for real portfolios worth over \$1 million, resulting in more efficient and accurate investment decisions.
- Provided Python programming training to team members, equipping them with critical data analysis and trading skills, and enhancing overall team performance.

Head of Algorithmic Trading Team

Tamadon Investment Bank– Iran - 2019-2021

- Directed the development and implementation of algorithmic trading solutions, significantly boosting market-making activities and increasing

CONTACT

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PROFILES

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SKILLS

- Problem-Solving
- Analytical Thinking
- Communication
- Teamwork
- Asset Management
- Programming Skills
- Data Analysis

trading value for over 10 major listed companies on the Tehran Securities Exchange.

Senior Financial Analyst

Tamadon Investment Bank– Iran - 2012-2019

- Performed in-depth fundamental equity research for over 30 listed companies in the Tehran Securities Exchange, particularly focusing on the banking, cement, and petrochemical sectors.
- Managed accounting, reporting, and fee calculation for more than 10 private managed accounts, ensuring accuracy and compliance.
- Coordinated the registration and launch of two new mutual funds, contributing to the expansion of the company's investment portfolio.
- Conducted macroeconomic research on interest rates and central bank policies, producing reports that informed senior management's strategic decisions.
- Delivered global economic research, providing critical insights into commodity price trends and forecasts, aiding in informed investment decisions.
- Introduced innovative financial instruments and concepts to Iran's capital market, including Mergers and Acquisitions, crowdfunding, and REITs, driving diversification and growth strategies.
- Developed and implemented a system for consolidating sukuk funds, streamlining inventory management, and improving operational efficiency.

EDUCATION

Master of Financial Engineering

Amirkabir University of Technology – Iran - 2009-2012

- Honors: First Class honor (GPA: 18.24/20)
- Thesis Topic: The prediction of colored metals prices using type-2 fuzzy time series
- Core Modules: Decision making with multiple criteria, Principles of engineering management, Financial decision making analysis, Application of modeling in investment, Data analysis in financial markets

Bachelor of Industrial Engineering

Alzahra University– Iran - 2005-2009

- GPA: 16.47/20
- Core Modules: Economics, Statistics, Principles of accounting and costing

OTHER EXPERIENCE

Teaching- Iran Financial Centre– Iran 2023

- Fixed Income Instruments

SOFTWARE COMPETENCIES

Software: Microsoft Office, MATLAB, Python

CERTIFICATIONS

- CFA Charterholder

MEMBERSHIP

- CFA Institute (Istanbul society)

HOBBIES AND INTEREST

CFA Institute (Istanbul society)